

FREE-CHOICE COURSES OFFERED IN ENGLISH FOR THE ACADEMIC YEAR 2016 - 2017							
KAJAANI UNIVERSITY OF APPLIED SCIENCES				March 2016	1 (4)	 KAJAANIN AMMATTIKORKEAKOULU UNIVERSITY OF APPLIED SCIENCES	
REGISTRATION PERIOD 29.2- 6.3.2016 FOR FREE-CHOICE COURSES (second round 21. - 27.3.) FOR THE ACADEMIC YEAR 2016 - 2017							
Enrolling for free-choice courses is only done in ASIO > Enroll for common optional courses You can choose 3-5 courses for one academic year.							
The enrolments are binding. It is only possible to change or cancel your enrolment during the enrolment period.							
PLEASE NOTE							
1)	Descriptions for courses can be found in the Study Guide. Further details can also be obtained from the teachers.						
2)	It has not yet been decided in which period some of the courses will be delivered. The study period will be announced later, at the latest in the autumn when studies recommence.						
3)	Please note that the courses are in a random order in ASIO! Find the right list according to the letter d) or f) In Asio you will see a division according to semester: autumn 2016 (6S) and spring 2017 (7K). Summer studies 2016 are under letter g)						
4)	In some courses the amount of participants is restricted. Some courses are specifically meant for certain year groups. Check the "NB" column! If participation is restricted and the course is already full when you enrol, your name will automatically go on the reserve list. If many students enrol for the same course several groups will be arranged. If not enough students enrol, the course will not begin at all.						
5)	All enrolments are binding! Therefore, please think carefully about the courses for which you would like to enrol! Please do not enrol if you know that you will not be present at the time the course is arranged.						
6)	You can complete courses during the summer (summer studies) that can be accomplished independently (e.g. essays, book exams, online courses). Always discuss with the teacher in concern in advance.						
7)	There may be also certain field-specific courses offered in English. Please look for your own study field in ASIO to enroll for these courses. For further questions, please contact the Study Office / Kirsi Sievers						
d) Courses offered in English, autumn semester				Credits	Teacher	web course	independent summer (book exam) studies

	KBW488	JA Start Up Program	10	Anne Määttä					studies in teams, requires presence. Further details: http://nuoriyrittajyys.fi/en/ohjelmat-2/ja-start-up/
	KBW489	Dream Team -studies	3	Airi Meriläinen					Participate in KAMK marketing (e.g visit schools and education fair)
NEW	LC00BD51	Introduction to Technology Commercialization	5	AI Natsheh Anas/Antti Rimpiläinen					autumn 2016. Not for first year students
NEW	LC00BD52	Business Model Design and Fundin Supply Chain Building and Market	5	AI Natsheh Anas/Antti Rimpiläinen					autumn 2016. Not for first year students
NEW	LC00BD53	Communication in High-Technology Markets	5	AI Natsheh Anas/Antti Rimpiläinen					autumn 2016. Not for first year students
NEW	LC00BD54	Marketing of High-Technology Products and Innovations	5	AI Natsheh Anas/Antti Rimpiläinen					autumn 2016. Not for first year students
WEB COURSES, AVAILABLE ALL YEAR									
	KLVY044	New Trends in Leadership and Management	5	Pekka Tervonen	x			x	
	KLVY049	Management Procedures and Strategies	5	Pekka Tervonen	x			x	
	KLVY050	Organizational Psychology	3	Pekka Tervonen	x			x	
	KBW016	Business Plan	3	Pekka Tervonen	x			x	
	KBPI007	Export and Import Routines	3	Pekka Tervonen	x			x	
	KBW012	Risk Management	3	Pekka Tervonen	x			x	
	KBPF005	Consumer Buyer Behaviour	5	Mervi Väisänen	x			x	
	MTW009	Destination marketing	3	Perttu Huusko	x			x	
	MTPT011	Tourism planning and policy	5	Jan Mitts	x			x	
	MTW111	Transportation and tourism	3	Peter Stricker	x			x	
	MMAS601	Distribution of Tourism Products	5	Jan Mitts	x			x	partly web-based
	MMWY002	Principles of Tourism	3	Jan Mitts	x			x	partly web-based
LANGUAGE STUDIES									
	KLVK007	English Conversation	3	Jaana Härkönen					available in autumn
	KBSV04	Basic Swedish 1	5	Jaana Bäckman					available in autumn
	KBRU010	Basic Russian 1	5	Seija Heikkinen					available in autumn
	KBSP010	Basic Spanish 1	5	Kirsi Korkealehto					available in autumn
	KBFR011	Basic French 2	3	Merja Enberg					available in autumn
	KBFR012	Basic French 3	3	Merja Enberg	x			x	available autumn & spring

